

Bring the guests into the tent and let the doorway close to block outside light.

Hello, and welcome to our “Smart Lighting” demonstration tent! We all know that properly shielded lighting **provides maximum safety, protects our neighbors from unwanted glare, and protects our dark skies from light pollution.**

Now that your eyes have had a few moments to adjust to the conditions in the tent, I am going to remove the black cardboard.

(Remove the black cardboard)

What you are experiencing now **in the presence of an unshielded light bulb** is called “**discomfort glare**”. It sends light where it is **not wanted** – not only **into your eyes** but also **up into the sky**, where it makes the beautiful stars disappear.

Now could one of you please gently **pull the blue cord** to lower the light shield over the bare bulb, and **hold it there?**

(Guest lowers the shield)

Notice how much more clearly you can see the LEGO figures. Imagine if they were children playing in the road under an unshielded streetlight. A shielded bulb **sends the light where it is needed and blocks it from where it is not wanted.**

As the International Dark Sky Association says in their motto:

See what's lit, not the light.

Thank you!

Replace the black cardboard before bringing the next group of guests into the tent.